

**Maine Spirits Business Activity for  
October 2025  
Prepared by Pine State Spirits**

Sales Data 10/1/2025 - 10/31/2025			Monthly						
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	23	23	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	114,291	109,608	(4,684)	-4.10%	4,969	4,766	-4.10%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 20,474,518	\$ 19,553,695	\$ (920,822)	-4.50%	\$ 890,196	\$ 850,161	-4.50%		
Cost of Goods Sold	\$ 13,822,211	\$ 13,227,360	\$ (594,850)	-4.30%					
Depletion Allowances	\$ (847,586)	\$ (1,121,374)							
Total Cost of Good Sold	\$ 12,974,625	\$ 12,105,986	\$ (868,638)	-6.69%					
Sales Data 7/1/2025 - 10/31/2025			Year to Date						
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	89	89	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	525,782	511,345	(14,438)	-2.75%	5,908	5,745	-2.75%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 91,323,882	\$ 88,215,860	\$ (3,108,023)	-3.40%	\$ 1,026,111	\$ 991,189	-3.40%		
Cost of Goods Sold	\$ 63,852,834	\$ 61,753,049	\$ (2,099,785)	-3.29%					
Depletion Allowances	\$ (5,904,626)	\$ (6,412,612)							
Total Cost of Good Sold	\$ 57,948,208	\$ 55,340,437	\$ (2,607,771)	-4.50%					
Other Revenue		Monthly Data			Year to Date Data				
				Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 247,663	\$ 239,912	\$ (7,750)	-3.13%	\$ 1,148,021	\$ 1,118,296	\$ (29,725)	-2.59%	
Bailment	\$ 333,329	\$ 248,828	\$ (84,502)	-25.35%	\$ 1,199,651	\$ 1,089,182	\$ (110,469)	-9.21%	
Depletion Allowances	\$ 847,586	\$ 1,121,374	\$ 273,788	32.30%	\$ 5,904,626	\$ 6,412,612	\$ 507,986	8.60%	